

Category	FY 2019-20 Budget	FY 2019-20 Actual (through 9/25)	FY 2019-20 Variance	FY 2020-21 Budget	Budget % Increase/Decrease
Annual Audit	\$ 17,000.00	\$ 16,000.00	\$ 1,000.00	\$ 17,000.00	0.00%
Benefits	\$ 62,304.00	\$ 25,358.14	\$ 36,945.86	\$ 27,007.00	-56.65%
CWA Dues	\$ 230,515.00	\$ 274,100.00	\$ (43,585.00)	\$ 277,626.00	20.44%
Equipment Rental	\$ 1,200.00	\$ 4,203.42	\$ (3,003.42)	\$ 1,200.00	0.00%
Insurance (office)	\$ 1,120.00	\$ 7,815.19	\$ (6,695.19)	\$ 1,120.00	0.00%
Insurance (wrkmn comp)	\$ 360.00	\$ -	\$ 360.00	\$ 360.00	0.00%
Legal	\$ 21,600.00	\$ 19,070.50	\$ 2,529.50	\$ 27,000.00	25.00%
Payroll (full time)	\$ 178,456.00	\$ 179,267.84	\$ (811.84)	\$ 116,591.00	-34.67%
Payroll (part-time)	\$ 27,317.00	\$ 10,569.37	\$ 16,747.63	\$ 23,900.00	-12.51%
Payroll processing fees	\$ 2,800.00	\$ 3,386.45	\$ (586.45)	\$ 3,500.00	25.00%
Payroll/Taxes	\$ 29,429.00	\$ 62,511.22	\$ (33,082.22)	\$ -	-100.00%
Phone (cell)	\$ 2,500.00	\$ 2,463.92	\$ 36.08	\$ 2,196.00	-12.16%
Phone (office)	\$ 1,500.00	\$ 2,512.82	\$ (1,012.82)	\$ 536.00	-64.27%
Rent	\$ 19,415.00	\$ 18,001.63	\$ 1,413.37	\$ 17,320.00	-10.79%
Utilities	\$ 420.00	\$ 511.20	\$ (91.20)	\$ -	-100.00%
<b>Fixed Expenses (Total)</b>	<b>\$ 595,936.00</b>	<b>\$ 625,771.70</b>	<b>\$ (29,835.70)</b>	<b>\$ 515,356.00</b>	<b>-13.52%</b>
Arbitration	\$ 15,000.00	\$ 3,860.00	\$ 11,140.00	\$ 15,000.00	0.00%
Bargaining	\$ 9,000.00	\$ 5,820.85	\$ 3,179.15	\$ 1,000.00	-88.89%
Board Meetings	\$ 16,000.00	\$ 7,615.05	\$ 8,384.95	\$ 5,000.00	-68.75%
Charitable Donations	\$ -	\$ -	\$ -	\$ 1,500.00	
Committees	\$ 500.00	\$ 224.14	\$ 275.86	\$ 500.00	0.00%
Communications	\$ 960.00	\$ 1,442.88	\$ (482.88)	\$ 1,370.00	42.71%
Conventions	\$ 500.00	\$ -	\$ 500.00	\$ 5,000.00	900.00%
Dues Refund	\$ 500.00	\$ (713.83)	\$ 1,213.83	\$ 1,000.00	100.00%
Elections	\$ 5,000.00	\$ 7,059.76	\$ (2,059.76)	\$ 8,000.00	60.00%
Membership Service	\$ 4,785.00	\$ 130.50	\$ 4,654.50	\$ 4,800.00	0.31%
Miscellaneous	\$ 389.00	\$ 473.24	\$ (84.24)	\$ 400.00	2.83%
Mobilization	\$ 7,000.00	\$ 23,041.40	\$ (16,041.40)	\$ 7,000.00	0.00%
Office Equipment (purchase)	\$ 500.00	\$ 437.14	\$ 62.86	\$ 1,500.00	200.00%
Office Supplies	\$ 3,300.00	\$ 4,821.66	\$ (1,521.66)	\$ 5,000.00	51.52%
Organizing	\$ 8,000.00	\$ -	\$ 8,000.00	\$ 8,000.00	0.00%
Postage	\$ 600.00	\$ 239.83	\$ 360.17	\$ 600.00	0.00%
Service Charges	\$ -	\$ 182.00	\$ (182.00)	\$ 200.00	
Subscriptions	\$ 349.00	\$ -	\$ 349.00	\$ 350.00	0.29%
Training	\$ 500.00	\$ -	\$ 500.00	\$ 500.00	0.00%
<b>Variable Expenses (Total)</b>	<b>\$ 72,883.00</b>	<b>\$ 54,634.62</b>	<b>\$ 18,248.38</b>	<b>\$ 66,720.00</b>	<b>-8.46%</b>
<b>Total Expenses</b>	<b>\$ 668,819.00</b>	<b>\$ 680,406.32</b>	<b>\$ (11,587.32)</b>	<b>\$ 582,076.00</b>	<b>-12.97%</b>
Total (dues) Income	\$ 556,190.51	\$ 633,499.97	\$ 77,309.46	\$ 633,313.00	13.87%
Dividends & Interest	\$ -	\$ -	\$ -	\$ -	
Miscellaneous Income	\$ -	\$ -	\$ -	\$ -	
TNG/CWA Reimbursement	\$ 83,309.15	\$ 102,546.72	\$ 19,237.57	\$ 12,000.00	-85.60%
<b>Total Income</b>	<b>\$ 639,499.66</b>	<b>\$ 736,046.69</b>	<b>\$ 96,547.03</b>	<b>\$ 645,313.00</b>	<b>0.91%</b>
<b>Operating Balance/Surplus</b>	<b>\$ (29,319.34)</b>	<b>\$ 55,640.37</b>	<b>\$ 84,959.71</b>	<b>\$ 63,237.00</b>	