

**PROPOSAL NO. 9
SELECT ISSUES**

October 3, 2023

(The Union reserves the right to modify or withdraw any of the following proposals during bargaining. These proposals are made without prejudice to the Union's position regarding the proper interpretation of the existing contract language or existing practices or policies. All proposals are part of a complete package, and no agreements reached during bargaining are final until agreement has been reached on all issues.)

Proposal A

Package Proposal: Job Security

Article VI - Job Security

Revise Section F. as follows:

For the purpose of this subsection F, all Employees having less than ~~two (2)~~ three (3) years of service shall be deemed to have the same seniority status, and among such Employees, the Company shall follow the rule of seniority based on length of service only where all other relevant factors are equal.

For the purpose of this subsection F, any Employee(s) having ~~two~~ three years or more of service shall be deemed to have the same seniority status as any other Employee(s) whose hire date is within ~~one (1) year~~ eighteen (18) months, and among such Employees the Company shall follow the rule of seniority based on length of service only where all other relevant factors are equal, provided that all Employees with less than ~~two~~ three years of service will be laid off before any Employees with more than ~~two~~ three years of service unless it is not possible or practicable.

Revise Section K. "Department" as follows:

"Department" for purposes of this Article means the area of the Company in which the Employee in question works and which is supervised by a Department Head who reports to a Manager at a level equivalent to a Vice President or a Deputy to a Vice President. A list of such departments and Department Heads will be provided to the Union annually at its request, as well as in advance of any layoffs. The department list provided to the Union most immediately prior to the notice of reduction in force shall govern all layoffs. The Company shall not install multiple Department Heads where:

A) in News. Employees are responsible for coverage within the same industry or geographic region. Or

B) Outside of News, Employees perform work functions that are substantially the same.

Note: the Union has attached a sample list of Departments to be merged as a result of this proposal, based on a Department Head List provided to the Union on January 11, 2023.

Article VII - Severance Pay

Add the following new section:

Seniority premium. When an Employee is dismissed as a result of any of the causes described in Section A., and when the Employee is not the most-recently hired Employee in their classification within their department, the Company shall pay to the Employee an additional ~~four~~ (4) weeks' two (2) weeks' worth of severance pay.

Proposal B

Artificial Intelligence:

The Company shall provide the Union with sixty (60) days advance notice in order to bargain the implementation and effects of any new technology, including the new or modified use of an existing technology, affecting bargaining unit Employees. At minimum, such bargaining shall include training on the use and limitations of the new technology. If such technology involves the use of artificial intelligence (AI), including machine learning or deep learning, it shall be limited to supplementing the collection, organization, recording or maintenance of information. AI shall not be used to perform work that is editorial in nature, including but not limited to the interpretation or analysis of information, communications with sources, or generation of news content, illustrations, video, photographs, or podcast or voice recordings.

Content produced by bargaining unit Employees shall not be used by AI to create content out of the context or purpose the work was originally intended for, including, but not limited to, using the voices of bargaining unit employees from podcasts, voice recordings, or video to create voicebanks or other structures that would allow an article to be read in any bargaining unit Employee's voice.

In the event new technology results in the elimination of any bargaining unit position, the Company shall pay six (6) additional weeks of severance pay in addition to existing severance and enhanced retraining and outplacement assistance benefits.

Business Area	Location	Department	Department Head
FINANCE	Princeton	Acctg Reporting & Cons-ARC (1000.400000)	Eric Mandrackie
FINANCE	Princeton	Acctg Reporting & Cons-ARC (1011.400000)	Pamela Schmidt
NEWS/WSJ	NYC - 1211 Ave of the Americas	Art & Design Desk (1000.400000)	Holmes, Lindsay K.
NEWS/WSJ	NYC - 1211 Ave of the Americas	Art & Design Desk (1000.400000)	Nichols, John Arthur
NEWS/WSJ	NYC - 1211 Ave of the Americas	Art & Design Desk (1000.400000)	Reynolds, Kayla
BG - MARKETWATCH	NYC - 1211 Ave of the Americas	Audience & Analytics (1000.400000)	Sonia Ocasio
BG - MARKETWATCH	NYC - 1211 Ave of the Americas	Audience & Analytics (1000.400000)	Suchee Shah
NEWS/WSJ	NYC - 1211 Ave of the Americas	Audio Desk (1000.400000)	Saloway, Scott
NEWS/WSJ	NYC - 1211 Ave of the Americas	Audio Desk (1000.400000)	Zinsli, Christopher Jeffery
B2B - MARKETING	NYC - 1211 Ave of the Americas	B2B Marketing	Erica Simpson
B2B - MARKETING	NYC - 1211 Ave of the Americas	B2B Marketing - Demand Generation	Hannah Kranich
B2B - MARKETING	NYC - 1211 Ave of the Americas	B2B Marketing - News & Insights	Eva Rohrmann
B2B - MARKETING	NYC - 1211 Ave of the Americas	B2B Marketing - R&C	Lisa Buetas
BG - BARRON'S	NYC - 1211 Ave of the Americas	Barron's Advisor (1000.250027)	Amey Stone
BG - BARRON'S	NYC - 1211 Ave of the Americas	Barron's Advisor (1000.250027)	Matt Barthel
BG - BARRON'S	NYC - 1211 Ave of the Americas	Barron's News (1000.400000)	Alexander Eule
BG - BARRON'S	NYC - 1211 Ave of the Americas	Barron's News (1000.400000)	Ben Levisohn
BG - BARRON'S	NYC - 1211 Ave of the Americas	Barron's News (1000.400000)	Bob Rose
BG - BARRON'S	NYC - 1211 Ave of the Americas	Barron's News (1000.400000)	Darren Fonda
BG - BARRON'S	NYC - 1211 Ave of the Americas	Barron's News (1000.400000)	Joseph Woelfel
BG - BARRON'S	NYC - 1211 Ave of the Americas	Barron's News (1000.400000)	Kristen Bellstrom
BG - BARRON'S	NYC - 1211 Ave of the Americas	Barron's News (1000.400000)	Lauren Rublin
BG - BARRON'S	NYC - 1211 Ave of the Americas	Barron's News (1000.400000)	Liz Moyer
BG - BARRON'S	NYC - 1211 Ave of the Americas	Barron's News (1000.400000)	Matt Bemer
BG - BARRON'S	NYC - 1211 Ave of the Americas	Barron's News (1000.400000)	Matt Peterson
BG - BARRON'S	NYC - 1211 Ave of the Americas	Barron's News (1000.400000)	Phil Roosevelt
BG - BARRON'S	NYC - 1211 Ave of the Americas	Barron's News (1000.400000)	Sarina Finklestein
TECHNOLOGY - PRODUCT DI	NYC - 1211 Ave of the Americas	Barron's Web Mobile (1000.400000)	Johnson, Isaac

Business Area	Location	Department	Department Head
TECHNOLOGY - PRODUCT DI NYC	1211 Ave of the Americas	Barron's Web Mobile (1000.400000)	More, Paul Chung
TECHNOLOGY - PRODUCT DI Princeton		Billing (1000.400000)	Faizal, Hameed
TECHNOLOGY - PRODUCT DI Princeton		Billing (1000.400000)	Nusblatt, Steve
TECHNOLOGY - PRODUCT DI Princeton		Billing (1000.400000)	Rago, Jeffrey J.
TECHNOLOGY - ENTERPRISE Princeton		Billing(1011.400000)	Nusblatt, Steve
TECHNOLOGY - PRODUCT DI Princeton		CAJ PLS (1000.400000)	Kingkiner, Frank L.
TECHNOLOGY - PRODUCT DI Princeton		CAJ PLS (1000.400000)	Malapati, Bharath
NEWS/WSJ	NYC - 1211 Ave of the Americas	Chief News (1000.400000)	Hyatt, Edward
NEWS/WSJ	NYC - 1211 Ave of the Americas	Chief News (1000.400000)	Jeffers, Tess
NEWS/WSJ	NYC - 1211 Ave of the Americas	Chief News (1000.400000)	Johnson, Kimberly S.
NEWS/WSJ	NYC - 1211 Ave of the Americas	Chief News (1000.400000)	Kamping-Carder, Leigh
NEWS/WSJ	NYC - 1211 Ave of the Americas	Chief News (1000.400000)	Oberman, Jim
NEWS/WSJ	NYC - 1211 Ave of the Americas	China Bureau (1000.400000)	Kubota, Yoko
NEWS/WSJ	NYC - 1211 Ave of the Americas	China Bureau (1000.400000)	McFarland, Sofia
TECHNOLOGY - PRODUCT DI Princeton		CMS Graphics (1000.150000)	Corbett, Gavin
TECHNOLOGY - PRODUCT DI Princeton		CMS Graphics (1000.400000)	Corbett, Gavin
TECHNOLOGY - PRODUCT DI Princeton		CMS Graphics (1000.400000)	Fernandez-Kearns, Silvia
TECHNOLOGY - STS	Princeton	Compute On Prem, Cloud, MF (1000.100000)	Halpern, Nico
TECHNOLOGY - STS	Princeton	Compute On Premise,Cloud,MF(1000.400000)	Sevigny, Jean-Pierre
TECHNOLOGY - PRODUCT DI NYC	1211 Ave of the Americas	Consumer Digital (1000.150000)	Danishmend, Ziya
TECHNOLOGY - PRODUCT DI NYC	1211 Ave of the Americas	Consumer Digital (1000.150000)	Evashevski, Forest
TECHNOLOGY - PRODUCT DI NYC	1211 Ave of the Americas	Consumer Digital (1000.150000)	Feeney, Brian
TECHNOLOGY - PRODUCT DI NYC	1211 Ave of the Americas	Consumer Digital (1000.150000)	Gibbs, Quincy
TECHNOLOGY - PRODUCT DI NYC	1211 Ave of the Americas	Consumer Digital (1000.150000)	Jarvie, Bonnie B.
TECHNOLOGY - PRODUCT DI NYC	1211 Ave of the Americas	Consumer Digital (1000.400000)	Danishmend, Ziya
TECHNOLOGY - PRODUCT DI NYC	1211 Ave of the Americas	Consumer Digital (1000.400000)	Evashevski, Forest
TECHNOLOGY - PRODUCT DI NYC	1211 Ave of the Americas	Consumer Digital (1000.400000)	Hewitt, Helen
TECHNOLOGY - PRODUCT DI NYC	1211 Ave of the Americas	Consumer Digital (1000.400000)	Jarvie, Bonnie B.

Business Area	Location	Department	Department Head
PIB - DATA STRATEGY	Princeton	Content Management (1011.300000)	Annabel Tierney
PIB - DATA STRATEGY	Princeton	Content Management (1011.302006)	Svetlana Tukhachevskaya
TECHNOLOGY - PRODUCT DI	Princeton	Content Management Srvcs (1000.400000)	Dreifus, Len
TECHNOLOGY - PRODUCT DI	Princeton	Content Management Srvcs (1000.400000)	Troise, Ken E.
TECHNOLOGY - PRODUCT DI	Princeton	Content Management Srvcs (1000.400000)	Venkatachalam, Krishna
TECHNOLOGY - PRODUCT DI	Princeton	Content Management Srvcs (1011.400000)	Troise, Ken E.
PIB - DATA STRATEGY	Princeton	Content Risk & Compliance	Sorin Denca
PIB - DATA STRATEGY	Princeton	Content Risk & Compliance (1000.370000)	Kristin Filer
PIB - DATA STRATEGY	Princeton	Content Risk & Compliance (1011.370000)	Sorin Denca
PIB - DATA STRATEGY	Princeton	Content Risk & Compliance (1011.370012)	Sorin Denca
PIB - DATA STRATEGY	Princeton	Content Risk & Compliance (1011.371000)	Natalia Danshina
PIB - DATA STRATEGY	Princeton	Content Risk & Compliance (1011.400000)	Andrew Langhorne
PIB - DATA STRATEGY	Princeton	Content Services (1011.300000)	Annabel Tierney
PIB - DATA STRATEGY	Princeton	Due Diligence Research (1011.371000)	Andrew Langhorne
PIB - DATA STRATEGY	Washington D.C.	Content Risk & Compliance (1011.371000)	Natalia Danshina
PIB - DATA STRATEGY	Washington D.C.	Content Risk & Compliance (1011.400000)	Andrew Langhorne
PIB - DATA STRATEGY	Washington DC-1025 Connecticut	Content Risk & Compliance (1011.400000)	Andrew Langhorne
PIB - DATA STRATEGY	Washington D.C.	Due Diligence Research (1011.371000)	Andrew Langhorne
MEDIA SALES	NYC - 1211 Ave of the Americas	Custom Content - Design	Nam Le
MEDIA SALES	NYC - 1211 Ave of the Americas	Custom Content - Editorial	Stephanie Chang
MEDIA SALES	NYC - 1211 Ave of the Americas	Custom Content - Web Dvpt	Ameet Doshi
MEDIA SALES	NYC - 1211 Ave of the Americas	Custom Content-Production	Gabrielle Flora
PRINT & ENT SVCS - CUSTOM	Princeton	Customer Experience Mgmt	Spencer Pierce
PRINT & ENT SVCS - CUSTOM	Princeton	Customer Experience Mgmt (1011.400000)	Maureen Garofalo
TECHNOLOGY - DATA SET/AL	Princeton	Customer Intelligence (1000.400000)	Lancaster, Kerry
TECHNOLOGY - DATA SET/AL	NYC - 1211 Ave of the Americas	Customer Intelligence (1000.400000)	Neary, Andrew
TECHNOLOGY - PRODUCT DI	Princeton	Customer Service (1000.400000)	Ittan, Ajith

Business Area	Location	Department	Department Head
PRINT & ENT SVCS - CUSTOM	Princeton	Customer Service-Consumer	Spencer Pierce
PRINT & ENT SVCS - CUSTOM	Princeton	Customer Svc-Institutional	Spencer Pierce
PRINT & ENT SVCS - CUSTOM	Princeton	Customer Svc-Institutional (1011.400000)	Maureen Garofalo
NEWS/WSJ	NYC - 1211 Ave of the Americas	Cybersecurity (1000.400000)	Nash, Kim
NEWS/WSJ	NYC - 1211 Ave of the Americas	Cybersecurity (1000.400000)	Sloan, Rob Antony
STRATEGY - KNOWLEDGE UP	Princeton	Data Engineering (1000.400000)	Jain, Mayank
STRATEGY - KNOWLEDGE UP	Princeton	Data Engineering (1000.400000)	Meixler, Sharon
STRATEGY - KNOWLEDGE UP	Princeton	Data Engineering (1000.400000)	Shull, Maria
STRATEGY - KNOWLEDGE UP	Princeton	Data Engineering (1000.400000)	Siruvuri, Sowjanya
STRATEGY - KNOWLEDGE UP	Princeton	Data Engineering (1000.400000)	Weisgarber, Scott Edward
TECHNOLOGY - DATA SET/AL	NYC - 1211 Ave of the Americas	Data Science & Analytics (1000.400000)	Bishop, Steve
TECHNOLOGY - DATA SET/AL	NYC - 1211 Ave of the Americas	Data Science & Analytics (1000.400000)	Chai Jimenez, Audrey Su Chiun
TECHNOLOGY - DATA SET/AL	Princeton	Data Science & Analytics (1000.400000)	Downey, Kate M.
TECHNOLOGY - DATA SET/AL	Princeton	Data Science & Analytics (1000.400000)	Reddi, Anjali
TECHNOLOGY - DATA SET/AL	Princeton	Data Transformation (1000.400000)	Hewitt, Helen
TECHNOLOGY - DATA SET/AL	Princeton	Data Transformation (1000.400000)	Nixon, Tina
NEWS/WSJ	NYC - 1211 Ave of the Americas	Digital News Desk (1000.400000)	Hedlund, Patrick
NEWS/WSJ	NYC - 1211 Ave of the Americas	Digital News Desk (1000.400000)	Lin, Cynthia
NEWS/WSJ	NYC - 1211 Ave of the Americas	Digital Strategy (1000.400000)	Kwong, Robin
NEWS/WSJ	NYC - 1211 Ave of the Americas	Digital Strategy (1000.400000)	Reynolds, Carrie Chase
B2B - SALES	NYC - 1211 Ave of the Americas	Direct Sales	Tim Fitzpatrick
B2B - SALES	NYC - 1211 Ave of the Americas	Direct Sales (1011.400000)	Nicholas Evershed
B2B - SALES	Princeton	Direct Sales	Tim Fitzpatrick
B2B - SALES	Princeton	Direct Sales Corp & Media (1000.370000)	Alexandra Colquhoun
NEW VENTURES	NYC - 1211 Ave of the Americas	DJ Events - US (1000.400000)	Helen Bassett

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NEW VENTURES	NYC - 1211 Ave of the Americas	DJ Events - US (1000.400000)	Kelly Moneyhan
NEW VENTURES	NYC - 1211 Ave of the Americas	DJ Events Custom (1000.104062)	Christine Kashkari
NEW VENTURES	NYC - 1211 Ave of the Americas	DJ Events Custom (1000.104062)	Elena Tchainikova
NEW VENTURES	NYC - 1211 Ave of the Americas	DJ Events Custom (1000.104062)	Scott Meriam
NEW VENTURES	NYC - 1211 Ave of the Americas	DJ Events Custom (1000.104062)	Willem Marx
MEDIA SALES	NYC - 1211 Ave of the Americas	E-Commerce (Biz Dev & Marketing)	Emily Welsh
MEDIA SALES	NYC - 1211 Ave of the Americas	E-Commerce (Content)	Leslie Yazel
TECHNOLOGY - PRODUCT DI Princeton		Factiva Web Mobile (1000.400000)	Singh, Alka
TECHNOLOGY - PRODUCT DI Princeton		Factiva Web Mobile (1011.400000)	Sarda, Chhaya
TECHNOLOGY - PRODUCT DI Princeton		Factiva Web Mobile (1011.400000)	Singh, Alka
NEWS/WSJ	NYC - 1211 Ave of the Americas	Finance News Bureau (1000.400000)	Cimilluca, Dana G.
NEWS/WSJ	NYC - 1211 Ave of the Americas	Finance News Bureau (1000.400000)	Reilly, David
FINANCE	Princeton	Global Billing Services (1000.400000)	Theresa Hart
FINANCE	Princeton	Global Billing Services (1011.400000)	Jill Nixon
NEWS/WSJ	NYC - 1211 Ave of the Americas	Google - News Video-YouTube(1000.150000)	Forelle, Charles
NEWS/WSJ	NYC - 1211 Ave of the Americas	Google - News Video-YouTube(1000.150000)	Rosen, Daniel
NEWS/WSJ	NYC - 1211 Ave of the Americas	Google - News Video-YouTube(1000.150000)	SHIM, JESSICA
NEWS/WSJ	NYC - 1211 Ave of the Americas	Health & Science (1000.400000)	Freeman, David
NEWS/WSJ	NYC - 1211 Ave of the Americas	Health & Science (1000.400000)	McGroarty, Patrick
NEWS/WSJ	NYC - 1211 Ave of the Americas	Health & Science (1000.400000)	Rockoff, Jonathan
NEWS/WSJ	Washington D.C.	Health & Science (1000.400000)	Freeman, David
NEWS/WSJ	Washington D.C.	Health & Science (1000.400000)	Rockoff, Jonathan
NEWS/WSJ	NYC - 1211 Ave of the Americas	Information Graphics Desk (1000.400000)	Calderon, Angela
NEWS/WSJ	NYC - 1211 Ave of the Americas	Information Graphics Desk (1000.400000)	Cowan, Tonia Ann
NEWS/WSJ	NYC - 1211 Ave of the Americas	Information Graphics Desk (1000.400000)	Friedman, Dov A.
NEWS/WSJ	Washington D.C.	Investigative (1000.400000)	Barry, Rob

Business Area	Location	Department	Department Head
NEWS/WSJ	Washington D.C.	Investigative (1000.400000)	Siconolfi, Michael
NEWS/WSJ	NYC - 1211 Ave of the Americas	Investigative (1000.400000)	Barry, Rob
NEWS/WSJ	NYC - 1211 Ave of the Americas	Investigative (1000.400000)	McGinty, Tom Paul
NEWS/WSJ	NYC - 1211 Ave of the Americas	Investigative (1000.400000)	Siconolfi, Michael
NEWS/WSJ	NYC - 1211 Ave of the Americas	Life & Work (1000.100000)	Rothman, Wilson James
NEWS/WSJ	NYC - 1211 Ave of the Americas	Life & Work (1000.100000)	Thompson, Adam M.
NEWS/WSJ	NYC - 1211 Ave of the Americas	Life & Work (1000.400000)	Cook, Lynn Jolie
NEWS/WSJ	San Francisco	Life & Work (1000.400000)	Cook, Lynn Jolie
NEWS/WSJ	San Francisco	Life & Work (1000.400000)	White, Erin
NEWS/WSJ	NYC - 1211 Ave of the Americas	Life & Work (1000.400000)	Olshan, Jeremy E.
NEWS/WSJ	NYC - 1211 Ave of the Americas	Life & Work (1000.400000)	White, Erin
NEWS/WSJ	Washington D.C.	Life & Work (1000.400000)	Cook, Lynn Jolie
NEWS/WSJ	Washington D.C.	Life & Work (1000.400000)	White, Erin
NEWS/WSJ	NYC - 1211 Ave of the Americas	Live Journalism (1000.400000)	Last, Kim
NEWS/WSJ	NYC - 1211 Ave of the Americas	Live Journalism (1000.400000)	Prapuolenis, Emily
NEWS/WSJ	NYC - 1211 Ave of the Americas	Live Journalism (1000.400000)	Rafdal, Anna M.
NEW VENTURES	NYC - 1211 Ave of the Americas	Live Journalism Operations (1000.400000)	Gabby Doyle
NEW VENTURES	NYC - 1211 Ave of the Americas	Live Journalism Sales (1000.400000)	Blair Osborn
NEW VENTURES	NYC - 1211 Ave of the Americas	Live Journalism Sales (1000.400000)	Joe Perkowski
PIB - DATA STRATEGY	Princeton	Market Data Group	Kevin McKay
PIB - DATA STRATEGY	Princeton	Market Data Group (1000.370000)	Richard Hofmann
TECHNOLOGY - DATA SET/AL Princeton		Marketing (1000.400000)	Chowdhury, Soumitra
TECHNOLOGY - DATA SET/AL Princeton		Marketing (1000.400000)	Shull, Maria
TECHNOLOGY - DATA SET/AL Princeton		Marketing (1000.400000)	Siruvuri, Sowjanya
NEWS/WSJ	NYC - 1211 Ave of the Americas	Markets Americas (1000.400000)	Kuriloff, Aaron Samuel

Business Area	Location	Department	Department Head
NEWS/WSJ	NYC - 1211 Ave of the Americas	Markets Americas (1000.400000)	Kuriloff, Aaron Samuel
NEWS/WSJ	NYC - 1211 Ave of the Americas	Markets Americas (1000.400000)	Pollock, Lauren M.
BG - MARKETWATCH	NYC - 1211 Ave of the Americas	MarketWatch News (1000.400000)	Steve Kutz
BG - MARKETWATCH	NYC - 1211 Ave of the Americas	MarketWatch News (1004.400000)	Nathan Vardi
BG - MARKETWATCH	San Francisco	MarketWatch News (1004.400000)	Ciara Linnane
BG - MARKETWATCH	San Francisco	MarketWatch News (1004.400000)	William Watts
BG - MARKETWATCH	Washington D.C.	MarketWatch News (1004.400000)	Nathan Vardi
BG - MARKETWATCH	Washington D.C.	MarketWatch News (1004.400000)	Robert Schroeder
TECHNOLOGY - DATA SET/AC Princeton		Mosaic (1000.400000)	Meixler, Sharon
TECHNOLOGY - DATA SET/AC Princeton		Mosaic (1000.400000)	Sivaraman, Rajitha
TECHNOLOGY - PRODUCT DI Princeton		News Wires (1000.400000)	Dreifus, Len
TECHNOLOGY - PRODUCT DI Princeton		News Wires (1000.400000)	Dreifus, Len
TECHNOLOGY - PRODUCT DI Princeton		News Wires (1000.400000)	Sarda, Chhaya
TECHNOLOGY - PRODUCT DI Princeton		News Wires (1000.400000)	Troise, Ken E.
TECHNOLOGY - PRODUCT DI Princeton		News Wires Interfaces (1000.400000)	Singh, Alka
NEWS/WSJ	NYC - 1211 Ave of the Americas	Newswires - News (1000.400000)	Chu, Patrick
NEWS/WSJ	NYC - 1211 Ave of the Americas	Newswires - News (1000.400000)	Dewet, Mary
NEWS/WSJ	NYC - 1211 Ave of the Americas	Newswires - News (1000.400000)	Lomanto, Dorene
NEWS/WSJ	NYC - 1211 Ave of the Americas	Off Duty Weekend (1000.400000)	Hrabi, Dale William
NEWS/WSJ	NYC - 1211 Ave of the Americas	Off Duty Weekend (1000.400000)	Miller, Mike W.
NEWS/WSJ	NYC - 1211 Ave of the Americas	Off Duty Weekend (1000.400000)	ZARRELLA, KATHARINE
PIB - CORPORATE PARTNER\$ Princeton		Partners & Alliances	Will Ashworth
PIB - CORPORATE PARTNER\$ Princeton		Partners & Alliances Operations	Mohammed Al Gunaid
TECHNOLOGY - PRODUCT DI Princeton		PIB Management (1011.381000)	Schneck, Jeff E.
TECHNOLOGY - PRODUCT DI Princeton		PIB Management (1011.400000)	Parikh, Amish

Business Area	Location	Department	Department Head
NEWS/WSJ	NYC - 1211 Ave of the Americas	Print News Desk (1000.400000)	Lambert, Wade W.
NEWS/WSJ	NYC - 1211 Ave of the Americas	Print News Desk (1000.400000)	Layer, Timothy
NEWS/WSJ	NYC - 1211 Ave of the Americas	Professional News (1000.400000)	Elliott, Nick M.
NEWS/WSJ	NYC - 1211 Ave of the Americas	Professional News (1000.400000)	Loftus, Thomas Andrew
NEWS/WSJ	NYC - 1211 Ave of the Americas	Professional News (1000.400000)	Maloney, Michael A.
NEWS/WSJ	NYC - 1211 Ave of the Americas	Professional News (1000.400000)	Rosenbush, Steven A.
B2B - SALES	Princeton	Sales Management	Paul Solari
B2B - SALES	Princeton	Sales Management (1000.371000)	Alexandra Colquhoun
B2B - SALES	NYC - 1211 Ave of the Americas	Sales Management	Paul Solari
B2B - SALES	NYC - 1211 Ave of the Americas	Sales Management (1000.371000)	Alexandra Colquhoun
B2B - SALES	New York City	Sales Management (1000.371000)	Alexandra Colquhoun
B2B - SALES	Washington D.C.	Sales Management	Paul Solari
B2B - SALES	Washington D.C.	Sales Management (1000.371000)	Kevin Ryan
B2B - SALES	Princeton	Sales Ops - PIB	Marc Bondi
B2B - SALES	Princeton	Sales Ops - PIB (1011.400000)	Katie Thompson
TECHNOLOGY - ENTERPRISE	Princeton	Salesforce & Sales Support (1011.400000)	Azriel, Gary J.
TECHNOLOGY - ENTERPRISE	Princeton	Salesforce & Sales Support (1011.400000)	Cayne, Susan
NEWS/WSJ	NYC - 1211 Ave of the Americas	SF Technology Bureau (1000.150045)	Bellman, Eric
NEWS/WSJ	NYC - 1211 Ave of the Americas	SF Technology Bureau (1000.400000)	Dean, Jason Robert
NEWS/WSJ	San Francisco	SF Technology Bureau (1000.400000)	Bellman, Eric
NEWS/WSJ	San Francisco	SF Technology Bureau (1000.400000)	Dean, Jason Robert
NEWS/WSJ	San Francisco	SF Technology Bureau (1000.400000)	Olson, Bradley
NEWS/WSJ	San Francisco	SF Technology Bureau (1000.400000)	Rogers, Christina Victoria
NEWS/WSJ	San Francisco	SF Technology Bureau (1000.400000)	Wall, Robert Michael
NEWS/WSJ	San Francisco	SF Technology Bureau (1000.400000)	Wollman, Elizabeth Clare
NEWS/WSJ	NYC - 1211 Ave of the Americas	Speed & Trending Desk (1000.400000)	Johnson, Kimberly S.

Business Area	Location	Department	Department Head
NEWS/WSJ	NYC - 1211 Ave of the Americas	Speed & Trending Desk (1000.400000)	Russolillo, Steve
NEWS/WSJ	NYC - 1211 Ave of the Americas	Speed & Trending Desk (1000.400000)	Russolillo, Steve
NEWS/WSJ	NYC - 1211 Ave of the Americas	Style News Desk (1000.400000)	Ball, Sarah
NEWS/WSJ	NYC - 1211 Ave of the Americas	Style News Desk (1000.400000)	Kohen, Yael
TECHNOLOGY - ENTERPRISE	NYC - 1211 Ave of the Americas	Subscriber Optimization (1000.400000)	Gibbs, Quincy
TECHNOLOGY - ENTERPRISE	NYC - 1211 Ave of the Americas	Subscriber Optimization (1000.400000)	Gray, Peter
TECHNOLOGY - PRODUCT DI	Princeton	Tech Prod SS Management (1000.400000)	Ayanji, Sonali
TECHNOLOGY - PRODUCT DI	Princeton	Tech Prod SS Management (1000.400000)	Cookson, Lee K.
TECHNOLOGY - PRODUCT DI	Princeton	Tech Prod SS Management (1000.400000)	Downey, Kate M.
TECHNOLOGY - PRODUCT DI	Princeton	Tech Prod SS Management (1000.400000)	Kovalyova, Eleonora
TECHNOLOGY - PRODUCT DI	NYC - 1211 Ave of the Americas	Tech Prod SS Management (1000.400000)	Danishmend, Ziya
TECHNOLOGY - PRODUCT DI	NYC - 1211 Ave of the Americas	Tech Prod SS Management (1000.400000)	Evashevski, Forest
TECHNOLOGY - PRODUCT DI	Chicago-Wacker Drive	Tech Prod SS Management (1000.400000)	More, Paul Chung
TECHNOLOGY - PRODUCT DI	NYC - 1211 Ave of the Americas	Tech Prod SS Management (1000.400000)	Patil, Vishaal
TECHNOLOGY - PRODUCT DI	NYC - 1211 Ave of the Americas	Tech Prod SS Management (1000.400000)	Thomas, Christopher Barrett
NEWS/WSJ	NYC - 1211 Ave of the Americas	US News Bureau (1000.400000)	Jamerson, Joshua
NEWS/WSJ	NYC - 1211 Ave of the Americas	US News Bureau (1000.400000)	Kendall, Brent
TECHNOLOGY - PRODUCT DI	Princeton	User Data Services (1000.380000)	Patel, Naresh C.
TECHNOLOGY - PRODUCT DI	Princeton	User Data Services (1000.400000)	Mooney, Peter R.
TECHNOLOGY - PRODUCT DI	Princeton	User Data Services (1000.400000)	Patel, Naresh C.
TECHNOLOGY - PRODUCT DI	Princeton	User Data Services (1011.400000)	Mooney, Peter R.
TECHNOLOGY - PRODUCT DI	Princeton	User Data Services (1011.400000)	Mooney, Peter R.
TECHNOLOGY - PRODUCT DI	Princeton	User Data Services (1011.400000)	Patel, Naresh C.
TECHNOLOGY - PRODUCT DI	Princeton	User Data Services (1011.400000)	Venkatachalam, Krishna
NEWS/WSJ	NYC - 1211 Ave of the Americas	Video Desk (1000.150038)	Banicki, Adam
NEWS/WSJ	NYC - 1211 Ave of the Americas	Video Desk (1000.150038)	Bright, Beckey J.
NEWS/WSJ	NYC - 1211 Ave of the Americas	Video Desk (1000.150038)	Harris, Aja
NEWS/WSJ	NYC - 1211 Ave of the Americas	Video Desk (1000.150038)	Hirose, Lorie

Business Area	Location	Department	Department Head
NEWS/WSJ	NYC - 1211 Ave of the Americas	Video Desk (1000.150038)	Lewis, Rob
NEWS/WSJ	NYC - 1211 Ave of the Americas	Video Desk (1000.150038)	Lobello, Carmel
NEWS/WSJ	NYC - 1211 Ave of the Americas	Video Desk (1000.150038)	Stern, Joanna Ruth
NEWS/WSJ	NYC - 1211 Ave of the Americas	Video Desk (1000.150038)	Weltman, Benjamin
NEWS/WSJ	NYC - 1211 Ave of the Americas	Video Desk (1000.150038)	Zhang, Xiaotian
NEWS/WSJ	NYC - 1211 Ave of the Americas	Video Desk (1000.400000)	Libetti, Robert
NEWS/WSJ	NYC - 1211 Ave of the Americas	Video Desk (1000.400000)	Vallice, Christina
NEWS/WSJ	Washington D.C.	Washington Bureau (1000.400000)	Corrigan, John Terence
NEWS/WSJ	Washington D.C.	Washington Bureau (1000.400000)	Cowan, Tonia Ann
NEWS/WSJ	Washington D.C.	Washington Bureau (1000.400000)	Graff, James
NEWS/WSJ	Washington D.C.	Washington Bureau (1000.400000)	Henderson, Nell
NEWS/WSJ	Washington D.C.	Washington Bureau (1000.400000)	Pershing, Ben
NEWS/WSJ	Washington D.C.	Washington Bureau (1000.400000)	Sapsford, Jathon Allen
NEWS/WSJ	Washington D.C.	Washington Bureau (1000.400000)	Weinberger, Sharon
BG - OFFICE	Princeton	Wealth & Asset Fin Liter (1000.400000)	Joe Piombino
BG - OFFICE	Princeton	Wealth & Asset Fin Liter (1000.400000)	Lauren Rutkowski
BG - OFFICE	Princeton	Wealth & Asset Fin Liter (1000.400000)	Michelle Preli
NEWS/WSJ	NYC - 1211 Ave of the Americas	WSJ Magazine (1000.400000)	Bharrampour, Ali
NEWS/WSJ	NYC - 1211 Ave of the Americas	WSJ Magazine (1000.400000)	Fisher, Alexander Gregory
NEWS/WSJ	NYC - 1211 Ave of the Americas	WSJ Magazine (1000.400000)	Hartwell, Randy
NEWS/WSJ	NYC - 1211 Ave of the Americas	WSJ Magazine (1000.400000)	Knutsen, Chris
NEWS/WSJ	NYC - 1211 Ave of the Americas	WSJ Magazine (1000.400000)	Oneill, Kristina
NEWS/WSJ	NYC - 1211 Ave of the Americas	WSJ Magazine (1000.400000)	Pastore, Jennifer Anne
TECHNOLOGY - PRODUCT DI	NYC - 1211 Ave of the Americas	WSJ mobile (1000.150000)	Frye, Ben
TECHNOLOGY - PRODUCT DI	NYC - 1211 Ave of the Americas	WSJ mobile (1000.150000)	Tersteeg, Chris
TECHNOLOGY - PRODUCT DI	NYC - 1211 Ave of the Americas	WSJ mobile (1000.400000)	Frye, Ben
TECHNOLOGY - PRODUCT DI	NYC - 1211 Ave of the Americas	WSJ mobile (1000.400000)	Johnson, Isaac
TECHNOLOGY - PRODUCT DI	NYC - 1211 Ave of the Americas	WSJ mobile (1000.400000)	Malapati, Bharath
TECHNOLOGY - PRODUCT DI	NYC - 1211 Ave of the Americas	WSJ mobile (1000.400000)	Singh, Janit
TECHNOLOGY - PRODUCT DI	NYC - 1211 Ave of the Americas	WSJ mobile (1000.400000)	Tersteeg, Chris
TECHNOLOGY - PRODUCT DI	NYC - 1211 Ave of the Americas	WSJ mobile (1000.400000)	Tersteeg, Chris

Business Area	Location	Department	Department Head
TECHNOLOGY - PRODUCT DI NYC - 1211 Ave of the Americas		WSJ web (1000.150000)	Bagley, Brendan
TECHNOLOGY - PRODUCT DI NYC - 1211 Ave of the Americas		WSJ web (1000.150000)	Kunamneni, Srin
TECHNOLOGY - PRODUCT DI NYC - 1211 Ave of the Americas		WSJ web (1000.150000)	Kwei, Clarence
TECHNOLOGY - PRODUCT DI NYC - 1211 Ave of the Americas		WSJ web (1000.400000)	Bagley, Brendan
TECHNOLOGY - PRODUCT DI NYC - 1211 Ave of the Americas		WSJ web (1000.400000)	Gibbs, Quincy
TECHNOLOGY - PRODUCT DI NYC - 1211 Ave of the Americas		WSJ web (1000.400000)	Johnson, Isaac
TECHNOLOGY - PRODUCT DI NYC - 1211 Ave of the Americas		WSJ web (1000.400000)	Malapati, Bharath
TECHNOLOGY - PRODUCT DI Princeton		WSJ web (1000.400000)	Bagley, Brendan
TECHNOLOGY - PRODUCT DI Princeton		WSJ web (1000.400000)	Jarvie, Bonnie B.
TECHNOLOGY - PRODUCT DI Princeton		WSJ web (1000.400000)	Johnson, Isaac